

# **VICOM LTD**

Company Registration No.: 198100320K

# Financial Statements and Dividend Announcement for the year ended 31 December 2017

The Board of Directors announces the audited results of the Group for the year ended 31 December 2017.

# 1 GROUP INCOME STATEMENT

Group		
FY 2017	FY 2016	Incr/ (Decr)
\$'000	\$'000	%
97,034	101,181	(4.1)
43,558	44,453	(2.0)
6,242	6,462	(3.4)
3,644	3,668	(0.7)
3,541	3,701	(4.3)
2,515	2,523	(0.3)
1,699	1,579	7.6
1,405	1,568	(10.4)
3,965	4,793	(17.3)
66,569	68,747	(3.2)
30,465	32,434	(6.1)
1,511	1,527	(1.0)
31,976	33,961	(5.8)
(5,042)	(5,362)	(6.0)
26,934	28,599	(5.8)
26,503	28,162	(5.9)
431	437	(1.4)
26,934	28,599	(5.8)
	\$'000 97,034 43,558 6,242 3,644 3,541 2,515 1,699 1,405 3,965 66,569 30,465 1,511 31,976 (5,042) 26,934 26,503 431	FY 2017 FY 2016  \$'000 \$'000  97,034 101,181  43,558 44,453 6,242 6,462 3,644 3,668 3,541 3,701 2,515 2,523 1,699 1,579 1,405 1,568 3,965 4,793 66,569 68,747 30,465 32,434 1,511 1,527 31,976 33,961 (5,042) (5,362) 26,934 28,599  26,503 28,162 431 437

# 2 STATEMENTS OF FINANCIAL POSITION

	Group		Company	
	31 Dec 2017	31 Dec 2016	31 Dec 2017	31 Dec 2016
	\$'000	\$'000	\$'000	\$'000
<u>ASSETS</u>				
Current assets				
Cash and cash equivalents	107,514	105,681	104,180	102,955
Trade receivables	13,417	13,259	2,294	2,125
Other receivables and prepayments	1,686	1,948	1,135	965
Inventories	20	21_		
Total current assets	122,637	120,909	107,609	106,045
Non-current assets				
Subsidiaries	-	-	25,941	25,941
Associate	25	25	-	-
Club memberships	187	219	187	219
Vehicles, premises and equipment	45,373	47,164	23,162	24,668
Goodwill	11,325	11,325		
Total non-current assets	56,910	58,733	49,290	50,828
Total assets	179,547	179,642	156,899	156,873
LIABILITIES AND EQUITY				
Current liabilities				
Trade and other payables	22,872	21,298	6,057	5,168
Due to subsidiaries	-	-	38,832	36,194
Income tax payable	5,449	5,752	3,331	3,029
Total current liabilities	28,321	27,050	48,220	44,391
Non-current liability				
Deferred tax liabilities	1,917	1,769	282	263
Total liabilities	30,238	28,819	48,502	44,654
Capital, reserves and non-controlling				
interests				
Share capital	36,284	36,284	36,284	36,284
Other reserves	3,073	3,073	3,073	3,073
Foreign currency translation reserve	(259)	(265)	-	-
Accumulated profits	109,234	110,760	69,040	72,862
Equity attributable to shareholders of the				440 - : -
Company	148,332	149,852	108,397	112,219
Non-controlling interests	977	971	400.007	- 440.040
Total equity	149,309	150,823	108,397	112,219
Total liabilities and equity	179,547	179,642	156,899	156,873

# 3 AGGREGATE AMOUNT OF GROUP'S BORROWINGS

NIL

# **Details of any collateral**

NIL

# 4 GROUP CASH FLOW STATEMENT

	Group	
	FY 2017	FY 2016
	\$'000	\$'000
Operating activities		
Profit before taxation	31,976	33,961
Adjustments for:		
Depreciation and amortisation	6,242	6,462
Interest income	(1,511)	(1,527)
Gain on disposal of vehicles, premises and equipment	(15)	(11)
Allowance for expected credit losses	272	746
Operating cash flows before movements in working capital	36,964	39,631
Changes in working capital	1,514	(289)
Cash generated from operations	38,478	39,342
Income tax paid	(5,197)	(6,130)
Net cash from operating activities	33,281	33,212
Investing activities		
Purchase of vehicles, premises and equipment	(4,410)	(3,978)
Proceeds from disposal of vehicles, premises and equipment	21	19
Interest received	1,404	1,378
Net cash used in investing activities	(2,985)	(2,581)

	Group	
	FY 2017	FY 2016
	\$'000	\$'000
Financing activities		
Proceeds from exercise of share options	-	54
Dividends paid to non-controlling interests	(425)	(463)
Dividends paid	(28,029)	(24,598)
Net cash used in financing activities	(28,454)	(25,007)
Net effect of exchange rate changes in consolidating subsidiaries	(9)	(7)_
Net increase in cash and cash equivalents	1,833	5,617
Cash and cash equivalents at beginning of year	105,681	100,064
Cash and cash equivalents at end of year	107,514	105,681

# 5 GROUP COMPREHENSIVE INCOME STATEMENT

	Gro	oup
	FY 2017	FY 2016
	\$'000	\$'000
Profit after taxation	26,934	28,599
Items that may be reclassified subsequently to profit or loss Exchange differences arising on translation		
of foreign operations	6	(21)
Other comprehensive income for the year	6	(21)
Total comprehensive income for the year	26,940	28,578
Total comprehensive income attributable to:		
Shareholders of the Company	26,509	28,141
Non-controlling interests	431	437
	26,940	28,578

# 6 STATEMENTS OF CHANGES IN EQUITY

Consolidated Statement of Changes in Equity for the year ended 31 December 2017:

				Group			
		Attributable	to shareholde	rs of the Compan	ıy		
	Share capital	Other reserves	Foreign currency translation reserve \$'000	Accumulated profits \$'000	Total \$'000	Non- controlling interests \$'000	Total equity \$'000
Deleves of A. January 2046	•			·			
Balance at 1 January 2016  Total comprehensive	36,225	3,078	(244)	107,196	146,255	997	147,252
income for the year							
Profit for the year	-	-	-	28,162	28,162	437	28,599
Other comprehensive income for the year	-	-	(21)	-	(21)	-	(21)
Total		-	(21)	28,162	28,141	437	28,578
Transactions recognised directly in equity							
Exercise of share options	59	(5)	-	-	54	-	54
Payment of dividends	-	-	-	(24,598)	(24,598)	-	(24,598)
Total	59	(5)	-	(24,598)	(24,544)	-	(24,544)
Payments to non-controlling interests	-	-	-	-	-	(463)	(463)
Balance at 31 December 2016	36,284	3,073	(265)	110,760	149,852	971	150,823
Total comprehensive income for the year							
Profit for the year	-	-	-	26,503	26,503	431	26,934
Other comprehensive income for the year	-	-	6	-	6	-	6
Total		-	6	26,503	26,509	431	26,940
Transactions recognised directly in equity							
Payment of dividends	-	-	-	(28,029)	(28,029)	-	(28,029)
Total		-	-	(28,029)	(28,029)	_	(28,029)
Payments to non-controlling interests	-	-	-	-	-	(425)	(425)
Balance at 31 December 2017	36,284	3,073	(259)	109,234	148,332	977	149,309

Statement of Changes in Equity of the Company for the year ended 31 December 2017:

	Company				
	Share capital	Other reserves	Accumulated profits	Total equity	
	\$'000	\$'000	\$'000	\$'000	
Balance at 1 January 2016	36,225	3,078	68,478	107,781	
Profit for the year, representing total comprehensive income for the year			28,982	28,982	
Transactions recognised directly in equity					
Exercise of share options	59	(5)	-	54	
Payment of dividends	-	-	(24,598)	(24,598)	
Total	59	(5)	(24,598)	(24,544)	
Balance at 31 December 2016	36,284	3,073	72,862	112,219	
Profit for the year, representing total comprehensive income for the year		-	24,207	24,207	
Transactions recognised directly in equity					
Payment of dividends	-	-	(28,029)	(28,029)	
Total	-	-	(28,029)	(28,029)	
Balance at 31 December 2017	36,284	3,073	69,040	108,397	

#### 7 CHANGES IN COMPANY'S SHARE CAPITAL

# **Share Capital**

During the year ended 31 December 2017, no new ordinary shares were issued by the Company.

As at 31 December 2017, the total number of issued shares was 88,642,000 (31 December 2016: 88,642,000).

The Company does not hold any treasury shares as at 31 December 2017.

#### 8 AUDITOR'S REPORT

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF VICOM LTD

# Report on the Audit of the Financial Statements

## **Opinion**

We have audited the Financial Statements of VICOM Ltd (the "Company") and its subsidiaries (the "Group") which comprise the Statements of Financial Position of the Group and the Company as at 31 December 2017, and the Income Statement, Comprehensive Income Statement, Statement of Changes in Equity and Cash Flow Statement of the Group and Statement of Changes in Equity of the Company for the year then ended, and notes to the Financial Statements, including a summary of significant accounting policies.

In our opinion, the accompanying Consolidated Financial Statements of the Group and the Statement of Financial Position and Statement of Changes in Equity of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the "Act") and Financial Reporting Standards in Singapore ("FRSs") so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2017 and of the financial performance, changes in equity and cash flows of the Group and changes in equity of the Company for the year ended on that date.

# **Basis for Opinion**

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") *Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities* ("ACRA Code") together with the ethical requirements that are relevant to our audit of the Financial Statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the Financial Statements of the current year. These matters were addressed in the context of our audit of the Financial Statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Goodwill impairment review

Under FRS 36, the Group is required to test goodwill for impairment annually, or more frequently if there are indicators that goodwill might be impaired. This assessment requires the exercise of significant judgement about future market conditions, including growth rates and discount rates.

Our audit procedures included critically challenging the key assumptions on growth rate and discount rate used by Management in conducting the impairment review. We performed sensitivity analysis around the key assumptions on growth rate and discount rate used in cash flow forecasts. We compared the growth rate to recent business performance, trend analysis and growth rate for the relevant country. For the discount rate, we compared it to the weighted average cost of capital. We found Management's key assumptions to be within the reasonable range of our expectations.

## Allowance for expected credit losses for trade receivables

The Group makes allowances for expected credit losses based on an assessment of the recoverability of trade receivables. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation.

Our audit procedures included critically challenging Management's assessment review for the allowance for expected credit losses. We have evaluated the design and implementation of key controls over the allowance for expected credit losses; assessed Management's assumptions about risk of default and expected credit loss rate; and assessed movement in the allowance for expected credit losses, write-off and recoveries of receivables. We found Management's key assumptions to be within the reasonable range of our expectations.

#### Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the Financial Statements and our auditor's report thereon. The Directors' Statement was obtained prior to the date of this auditor's report and the remaining other information included in the annual report is expected to be made available to us after that date.

Our opinion on the Financial Statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the Financial Statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the other information included in the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and take appropriate actions in accordance with SSAs.

#### Responsibilities of Management and Directors for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the provisions of the Act and FRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair Financial Statements and to maintain accountability of assets.

In preparing the Financial Statements, Management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless Management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Directors' responsibilities include overseeing the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error,
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
  of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Financial Statements, including the
  disclosures, and whether the Financial Statements represent the underlying transactions and
  events in a manner that achieves fair presentation.

 Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the Financial Statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on Other Legal and Regulatory Requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company and by the subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Tsia Chee Wah.

Deloitte & Touche LLP Public Accountants and Chartered Accountants Singapore

9 February 2018

# 9 ACCOUNTING POLICIES

The Group has applied accounting policies and methods of computation in the Financial Statements for the current reporting year consistent with those of the audited Financial Statements for the year ended 31 December 2016.

In the current financial year, the Group has adopted all the new and revised Financial Reporting Standards ("FRSs") that are relevant to its operations and effective for annual periods beginning on 1 January 2017.

The adoption of these new and revised FRSs has no material effect on the amounts reported for the current or prior years.

#### 10 CHANGES IN ACCOUNTING POLICIES AND ESTIMATES

Not applicable.

# 11 GROUP EARNINGS PER ORDINARY SHARE AND GROUP EARNINGS BEFORE INTEREST, TAXATION, DEPRECIATION AND AMORTISATION (EBITDA)

Earnings per ordinary share - Basic and Diluted

	Gro	Group	
	FY 2017	FY 2016	
Based on weighted average number of ordinary shares in issue - cents	29.90	31.77	

#### **EBITDA**

		Gro	up
		FY 2017	FY 2016
<i>.</i>			
(i)	EBITDA (\$'000)	36,707	38,896
(ii)	EBITDA margin (%)	37.8	38.4

#### 12 NET ASSET VALUE PER ORDINARY SHARE

	Group		Company	
	31 Dec 2017	31 Dec 2016	31 Dec 2017	31 Dec 2016
Net asset value per ordinary share based on issued share capital - cents	167.34	169.05	122.29	126.60

#### 13 REVIEW OF GROUP PERFORMANCE

#### **Performance Review**

# Revenue

The Group's total revenue of \$97.0 million for 2017 was \$4.1 million or 4.1% lower than 2016 due to lower business volumes.

# **Operating Costs**

The Group's operating costs of \$66.6 million for 2017 was \$2.2 million or 3.2% lower than 2016, in tandem with the lower business volumes.

## **Operating Profit**

Consequently, the Group's operating profit of \$30.5 million for 2017 was \$2.0 million or 6.1% lower than 2016.

The Group's profit before tax of \$32.0 million for 2017 was \$2.0 million or 5.8% lower than 2016.

Taxation for the Group of \$5.0 million for 2017 was \$0.3 million or 6.0% lower than 2016.

The Group's Profit attributable to Shareholders of the Company of \$26.5 million for 2017 was \$1.7 million or 5.9% lower than 2016.

# **Statements of Financial Position**

Total Equity decreased by \$1.5 million to \$149.3 million as at 31 December 2017 due mainly to payment of dividends offset by profits generated from operations.

Total Assets decreased by \$0.1 million to \$179.5 million as at 31 December 2017 due to the decrease in Non-Current Assets of \$1.8 million, offset by the increase in Current Assets of \$1.7 million. The decrease in Non-Current Assets was due mainly to the decrease in Vehicles, Premises and Equipment.

Total Liabilities increased by \$1.4 million to \$30.2 million as at 31 December 2017 due mainly to the increase in Trade and Other Payables of \$1.6 million, offset by the decrease in Tax Provision of \$0.2 million.

#### **Cash Flow**

The net cash inflow in 2017 was \$1.8 million after dividend payments.

# 14 ANY VARIANCE BETWEEN PROSPECT STATEMENT PREVIOUSLY DISCLOSED AND THE ACTUAL RESULTS

No forecast or prospect statement has been previously disclosed.

# 15 GROUP OUTLOOK

The vehicle and non-vehicle testing businesses are expected to remain stable.

The recent change in regulations by the National Environment Agency for registration of new petrol and diesel vehicles to meet Euro VI standards has no impact on the vehicle inspection business.

#### 16 DIVIDEND

# (a) Current Financial Period Reported On

The Directors are pleased to propose a tax-exempt one-tier final dividend of 22.88 cents (2016: 8.50 cents) per ordinary share.

Name of Dividend	Final
Dividend Type	Cash; Tax-exempt one-tier
Dividend Amount per ordinary share	22.88 cents
Tax Rate	Exempt one-tier

#### (b) Corresponding Period of the Immediate Preceding Financial Year

Name of Dividend	Final	Special
Dividend Type	Cash; Tax-exempt one-tier	Cash; Tax-exempt one-tier
Dividend Amount per ordinary share	8.50 cents	10.00 cents
Tax Rate	Exempt one-tier	Exempt one-tier

#### (c) Date payable

The proposed final dividend, if approved by the Shareholders at the Thirty-Seventh Annual General Meeting of the Company to be held on 24 April 2018, will be payable on 10 May 2018.

#### (d) Books closure date

NOTICE IS HEREBY GIVEN that the Transfer Books and Register of Members of the Company will be closed on 4 May 2018 for the purposes of determining Shareholders' entitlements to the proposed final dividend.

Duly completed and stamped transfers received by the Company's Share Registrar, B.A.C.S. Private Limited, 8 Robinson Road, #03-00 ASO Building, Singapore 048544 up to 5.00 p.m. on 3 May 2018 will be registered to determine Shareholders' entitlements to the final dividend.

Shareholders (being depositors) whose securities accounts with The Central Depository (Pte) Limited are credited with ordinary shares in the capital of the Company as at 5.00 p.m. on 3 May 2018 will be entitled to the proposed final dividend.

# 17 SEGMENT INFORMATION

The Group operates predominantly in Singapore. All vehicle inspection and non-vehicle testing services are managed and reported together as one segment in order to improve productivity and efficiency as these services have similar economic characteristics and processes. Hence there are no other reportable segments to be presented.

#### 18 BREAKDOWN OF REVENUE

	Group	Group	Increase/
	2017	2016	(decrease)
	\$'000	\$'000	%
Revenue reported for first half year	48,203	50,761	(5.0)
Profit after taxation before deducting			
non-controlling interests reported for first			
half year	13,113	14,145	(7.3)
Revenue reported for second half year	48,831	50,420	(3.2)
Profit after taxation before deducting			
non-controlling interests reported for			
second half year	13,821	14,454	(4.4)

# 19 BREAKDOWN OF TOTAL ANNUAL DIVIDEND (IN DOLLAR VALUE)

	FY 2017	FY 2016
	\$'000	\$'000
Ordinary shares (tax-exempt one-tier)		
- Interim	11,630	7,091
- Final (proposed)	20,281	7,535
- Special (proposed)	-	8,864
Total	31,911	23,490

#### 20 INTERESTED PERSON TRANSACTIONS

There is no Shareholders' mandate for interested person transactions pursuant to Rule 920 of the Listing Manual.

#### 21 DISCLOSURE OF PERSONS OCCUPYING MANAGERIAL POSITIONS

Pursuant to Rule 704(13) of the Listing Manual of the Singapore Exchange Securities Trading Limited, we confirm that as at 31 December 2017, none of the persons occupying managerial positions in the Company or any of its principal subsidiaries is a relative of a Director or Chief Executive Officer or Substantial Shareholder of the Company.

# 22 CONFIRMATION PURSUANT TO RULE 720(1) OF THE LISTING MANUAL

The Company confirms that it has procured the Undertakings from all its Directors and Executive Officers in the format set out in Appendix 7.7 pursuant to Rule 720(1) of the Listing Manual.

# BY ORDER OF THE BOARD

Chan Wan Tak, Wendy / Yeo Tee Yeok, Edwin Joint Company Secretaries

9 February 2018