

## **VICOM LTD**

Company Registration No.: 198100320K

# **Third Quarter 2017 Financial Statements Announcement**

The Board of Directors announces the unaudited results of the Group for the Third Quarter and Nine Months to 30 September 2017.

## 1 GROUP INCOME STATEMENT

	Group					
	3rd Qtr	3rd Qtr	Incr/	9 months to 30 Sep	9 months to 30 Sep	Incr/
	2017	2016	(Decr)	2017	2016	(Decr)
	\$'000	\$'000	%	\$'000	\$'000	%
Revenue	24,552	25,407	(3.4)	72,755	76,168	(4.5)
Staff costs	11,253	11,394	(1.2)	33,056	34,042	(2.9)
Depreciation and amortisation	1,514	1,646	(8.0)	4,686	4,852	(3.4)
Premises costs	917	919	(0.2)	2,717	2,729	(0.4)
Contract services	877	1,027	(14.6)	2,657	2,877	(7.6)
Materials and consumables	648	698	(7.2)	1,883	1,935	(2.7)
Repairs and maintenance costs	435	431	0.9	1,174	1,174	-
Utilities and communication costs	358	363	(1.4)	1,060	1,178	(10.0)
Other operating costs	1,071	1,090	(1.7)	3,105	3,485	(10.9)
Total operating costs	17,073	17,568	(2.8)	50,338	52,272	(3.7)
Operating profit	7,479	7,839	(4.6)	22,417	23,896	(6.2)
Interest income	355	376	(5.6)	1,143	1,145	(0.2)
Profit before taxation	7,834	8,215	(4.6)	23,560	25,041	(5.9)
Taxation	(1,315)	(1,302)	1.0	(3,928)	(3,983)	(1.4)
Profit after taxation	6,519	6,913	(5.7)	19,632	21,058	(6.8)
Attributable to:						
Shareholders of the Company	6,393	6,795	(5.9)	19,314	20,732	(6.8)
Non-controlling interests	126	118	6.8	318	326	(2.5)
	6,519	6,913	(5.7)	19,632	21,058	(6.8)

# 2 STATEMENTS OF FINANCIAL POSITION

	Group		Company	
	30 Sep 2017	31 Dec 2016	30 Sep 2017	31 Dec 2016
	\$'000	\$'000	\$'000	\$'000
<u>ASSETS</u>				
Current assets Cash and cash equivalents Trade receivables Other receivables and prepayments Inventories Total current assets	99,425 13,495 2,098 20 115,038	105,681 13,259 1,948 21 120,909	95,962 1,761 1,039 - 98,762	102,955 2,125 965 - 106,045
Non-current assets Subsidiaries Associate Club memberships Vehicles, premises and equipment Goodwill Total non-current assets	25 187 44,682 11,325 56,219	25 219 47,164 11,325 58,733	25,941 - 187 23,562 - 49,690	25,941 - 219 24,668 - 50,828
Total assets	171,257	179,642	148,452	156,873
LIABILITIES AND EQUITY				
Current liabilities Trade and other payables Due to subsidiaries Income tax payable Total current liabilities	22,491 - 5,062 27,553	21,298 - 5,752 27,050	5,162 35,740 2,796 43,698	5,168 36,194 3,029 44,391
Non-current liability				
Deferred tax liabilities	1,731	1,769	313	263
Total liabilities	29,284	28,819	44,011	44,654
Capital, reserves and non-controlling interests				
Share capital	36,284	36,284	36,284	36,284
Other reserves Foreign currency translation reserve	3,073 (293)	3,073 (265)	3,073	3,073
Accumulated profits	102,045	110,760	65,084	72,862
Equity attributable to shareholders of the Company Non-controlling interests	141,109 864	149,852 971	104,441	112,219
Total equity	141,973	150,823	104,441	112,219
Total liabilities and equity	171,257	179,642	148,452	156,873

# 3 AGGREGATE AMOUNT OF GROUP'S BORROWINGS

NIL

# **Details of any collateral**

NIL

# 4 GROUP CASH FLOW STATEMENT

	Group					
	3rd Qtr 2017	3rd Qtr 2016	9 months to 30 Sep 2017	9 months to 30 Sep 2016		
	\$'000	\$'000	\$'000	\$'000		
Operating activities						
Profit before taxation Adjustments for:	7,834	8,215	23,560	25,041		
Depreciation and amortisation	1,514	1,646	4,686	4,852		
Interest income Gain on disposal of vehicles, premises and	(355)	(376)	(1,143)	(1,145)		
equipment	(16)	1	(16)	(8)		
Allowance for expected credit losses	115 <sup>°</sup>	128	225	583		
Operating cash flows before movements in working capital	9,092	9,614	27,312	29,323		
Changes in working capital	3,885	880	663	(1,173)		
Cash generated from operations	12,977	10,494	27,975	28,150		
Income tax paid	(1,938)	(2,342)	(4,656)	(5,475)		
Net cash from operating activities	11,039	8,152	23,319	22,675		
Investing activities						
Purchase of vehicles, premises and equipment Proceeds from disposal of vehicles, premises and	(924)	(1,149)	(2,183)	(2,880)		
equipment	21	-	21	15		
Interest received	230	505	1,063	1,112		
Net cash used in investing activities	(673)	(644)	(1,099)	(1,753)		

	Group					
	3rd Qtr 2017	3rd Qtr 2016	9 months to 30 Sep 2017	9 months to 30 Sep 2016		
	\$'000	\$'000	\$'000	\$'000		
Financing activities	•	•	·	•		
Proceeds from exercise of share options	-	-	-	54		
Dividends paid to non-controlling interests	(187)	(199)	(425)	(464)		
Dividends paid	(11,630)	(7,091)	(28,029)	(24,598)		
Net cash used in financing activities	(11,817)	(7,290)	(28,454)	(25,008)		
Net effect of exchange rate changes in						
consolidating subsidiaries	(16)	1	(22)	3		
Net (decrease) increase in cash and cash						
equivalents	(1,467)	219	(6,256)	(4,083)		
Cash and cash equivalents at beginning of period	100,892	95,762	105,681_	100,064		
Cash and cash equivalents at end of period	99,425	95,981	99,425	95,981		

# 5 GROUP COMPREHENSIVE INCOME STATEMENT

	Group					
	3rd Qtr 2017	3rd Qtr 2016	9 months to 30 Sep 2017	9 months to 30 Sep 2016		
	\$'000	\$'000	\$'000	\$'000		
Profit after taxation	6,519	6,913	19,632	21,058		
Items that may be reclassified subsequently to profit or loss  Exchange differences arising on translation						
of foreign operations	(15)	1	(28)	18		
Other comprehensive income for the period	(15)	1	(28)	18		
Total comprehensive income for the period	6,504	6,914	19,604	21,076		
Total comprehensive income attributable to:						
Shareholders of the Company	6,378	6,796	19,286	20,750		
Non-controlling interests	126_	118_	318_	326_		
	6,504	6,914	19,604	21,076		

# 6 STATEMENTS OF CHANGES IN EQUITY

Consolidated Statement of Changes in Equity for the Third Quarter and Nine Months to 30 September 2017:

				Group			
	Α	ttributable		ers of the Compa	iny	ı	
	Share capital	Other reserves	Foreign currency translation reserve	Accumulated profits	Total	Non- controlling interests	Total equity
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 January 2017	36,284	3,073	(265)	110,760	149,852	971	150,823
Total comprehensive income for the period							
Profit for the period	-	-	-	12,921	12,921	192	13,113
Other comprehensive income for the period	-	-	(13)	-	(13)	-	(13)
Total	-	-	(13)	12,921	12,908	192	13,100
Transactions recognised directly in equity							
Payment of dividends	-	-	-	(16,399)	(16,399)	-	(16,399)
Total	_	-	-	(16,399)	(16,399)	-	(16,399)
Payments to non-controlling interests	-	-	-	-	-	(238)	(238)
Balance at 30 June 2017	36,284	3,073	(278)	107,282	146,361	925	147,286
Total comprehensive income for the period							
Profit for the period	-	-	-	6,393	6,393	126	6,519
Other comprehensive income for the period	-	-	(15)	-	(15)	-	(15)
Total		-	(15)	6,393	6,378	126	6,504
Transactions recognised directly in equity							
Payment of dividends	-	-	-	(11,630)	(11,630)	-	(11,630)
Total	_	-	-	(11,630)	(11,630)	-	(11,630)
Payments to non-controlling interests	-	-	-	-	-	(187)	(187)
Balance at 30 September 2017	36,284	3,073	(293)	102,045	141,109	864	141,973

Consolidated Statement of Changes in Equity for the Third Quarter and Nine Months to 30 September 2016:

		-		Group			
	A	ttributable		ers of the Compa	any	ı	
	Share capital	Other reserves	Foreign currency translation reserve	Accumulated profits	Total	Non- controlling interests	Total equity
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 January 2016	36,225	3,078	(244)	107,196	146,255	997	147,252
Total comprehensive income for the period							
Profit for the period	-	-	-	13,937	13,937	208	14,145
Other comprehensive income for the period	-	-	17	-	17	-	17
Total		-	17	13,937	13,954	208	14,162
Transactions recognised directly in equity							
Exercise of share options	59	(5)	-	-	54	-	54
Payment of dividends	-	-	-	(17,507)	(17,507)	-	(17,507)
Total	59	(5)	-	(17,507)	(17,453)	-	(17,453)
Payments to non-controlling interests	-	-	-	-	-	(265)	(265)
Balance at 30 June 2016	36,284	3,073	(227)	103,626	142,756	940	143,696
Total comprehensive income for the period							
Profit for the period	-	-	-	6,795	6,795	118	6,913
Other comprehensive income for the period	-	-	1	-	1	-	1
Total		-	1	6,795	6,796	118	6,914
Transactions recognised directly in equity							
Payment of dividends	-	-	-	(7,091)	(7,091)	-	(7,091)
Total	-	-	-	(7,091)	(7,091)	-	(7,091)
Payments to non-controlling interests	-	-	-	-	-	(199)	(199)
Balance at 30 September 2016	36,284	3,073	(226)	103,330	142,461	859	143,320

Statement of Changes in Equity of the Company for the Third Quarter and Nine Months to 30 September 2017:

	Company					
	Share capital	Other reserves	Accumulated profits	Total equity		
	\$'000	\$'000	\$'000	\$'000		
Balance at 1 January 2017	36,284	3,073	72,862	112,219		
Profit for the period, representing total comprehensive income for the period		-	8,227	8,227		
Transactions recognised directly in equity						
Payment of dividends	-	-	(16,399)	(16,399)		
Total		-	(16,399)	(16,399)		
Balance at 30 June 2017	36,284	3,073	64,690	104,047		
Profit for the period, representing total comprehensive income for the period		-	12,024	12,024		
Transactions recognised directly in equity						
Payment of dividends	-	-	(11,630)	(11,630)		
Total	-	-	(11,630)	(11,630)		
Balance at 30 September 2017	36,284	3,073	65,084	104,441		

Statement of Changes in Equity of the Company for the Third Quarter and Nine Months to 30 September 2016:

	Company						
	Share capital	Accumulated profits	Total equity				
	\$'000	reserves \$'000	\$'000	\$'000			
Balance at 1 January 2016	36,225	3,078	68,478	107,781			
Profit for the period, representing total comprehensive income for the period		-	7,934	7,934			
Transactions recognised directly in equity							
Exercise of share options	59	(5)	-	54			
Payment of dividends	-	-	(17,507)	(17,507)			
Total	59	(5)	(17,507)	(17,453)			
Balance at 30 June 2016	36,284	3,073	58,905	98,262			
Profit for the period, representing total comprehensive income for the period		-	17,357	17,357			
Transactions recognised directly in equity							
Payment of dividends	-	-	(7,091)	(7,091)			
Total		-	(7,091)	(7,091)			
Balance at 30 September 2016	36,284	3,073	69,171	108,528			

#### 7 CHANGES IN COMPANY'S SHARE CAPITAL

#### **Share Capital**

During the third quarter ended 30 September 2017, no new ordinary shares were issued by the Company.

As at 30 September 2017, the total number of issued shares was 88,642,000 (31 December 2016: 88,642,000).

The Company does not hold any treasury shares as at 30 September 2017.

#### 8 AUDIT

The financial statements have not been audited or reviewed.

#### 9 AUDITORS' REPORT

Not applicable.

#### 10 ACCOUNTING POLICIES

The Group has applied accounting policies and methods of computation in the financial statements for the current reporting period consistent with those of the audited financial statements for the year ended 31 December 2016.

In the current financial period, the Group has adopted all the new and revised Financial Reporting Standards ("FRSs") that are relevant to its operations and effective for annual periods beginning on 1 January 2017.

The adoption of these new and revised FRSs has no material effect on the amounts reported for the current or prior years.

#### 11 CHANGES IN ACCOUNTING POLICIES AND ESTIMATES

Not applicable.

# 12 GROUP EARNINGS PER ORDINARY SHARE AND GROUP EARNINGS BEFORE INTEREST, TAXATION, DEPRECIATION AND AMORTISATION (EBITDA)

# Earnings per ordinary share - Basic and Diluted

Earnings per ordinary share – basic and bildled	Group				
	3rd Qtr 2017	3rd Qtr 2016	9 months to 30 Sep 2017	9 months to 30 Sep 2016	
Based on weighted average number of ordinary shares in issue - cents	7.21	7.67	21.79	23.39	
<u>EBITDA</u>		Gr	oup		
	3rd Qtr 2017	3rd Qtr 2016	9 months to 30 Sep 2017	9 months to 30 Sep 2016	
(i) EBITDA (\$'000)	8,993	9,485	27,103	28,748	
(ii) EBITDA margin (%)	36.6	37.3	37.3	37.7	

## 13 NET ASSET VALUE PER ORDINARY SHARE

	Group		Company	
	30 Sep 2017	31 Dec 2016	30 Sep 2017	31 Dec 2016
Net asset value per ordinary share based on issued share capital - cents	159.19	169.05	117.82	126.60

#### 14 REVIEW OF GROUP PERFORMANCE

#### **Performance Review**

#### Revenue

The Group's total revenue of \$24.6 million for 3Q17 was \$0.9 million or 3.4% lower than 3Q16 due to lower business volumes.

#### **Operating Costs**

The Group's operating costs of \$17.1 million for 3Q17 was \$0.5 million or 2.8% lower than 3Q16, in tandem with the lower business volumes.

## **Operating Profit**

Consequently, the Group's operating profit of \$7.5 million for 3Q17 was \$0.4 million or 4.6% lower than 3Q16.

The Group's profit before tax of \$7.8 million for 3Q17 was \$0.4 million or 4.6% lower than 3Q16.

Taxation for the Group of \$1.3 million for 3Q17 was \$0.01 million or 1% higher than 3Q16 due mainly to lower enhanced capital allowance on qualifying expenditure under the Productivity and Innovation Credit Scheme.

The Group's Profit attributable to Shareholders of the Company of \$6.4 million for 3Q17 was \$0.4 million or 5.9% lower than 3Q16.

#### **Statement of Financial Position**

Total Equity decreased by \$8.9 million to \$142.0 million as at 30 September 2017 due mainly to payment of dividends offset by profits generated from operations.

Total Assets decreased by \$8.4 million to \$171.3 million as at 30 September 2017 due to the decrease in Current Assets by \$5.9 million and Non-Current Assets by \$2.5 million. The decrease in Current Assets was due mainly to the decrease of \$6.3 million in Cash and Cash Equivalents, offset by the increase of \$0.2 million in Trade Receivables and Other Receivables & Prepayments respectively.

Total Liabilities increased by \$0.5 million to \$29.3 million as at 30 September 2017 due mainly to the increase in Trade and Other Payables of \$1.2 million, offset by the decrease in Provision for Taxation of \$0.7 million.

#### Cash Flow

The net cash outflow in 3Q17 was \$1.5 million.

# 15 ANY VARIANCE BETWEEN PROSPECT STATEMENT PREVIOUSLY DISCLOSED AND THE ACTUAL RESULTS

No forecast or prospect statement has been previously disclosed.

#### 16 GROUP OUTLOOK

The vehicle testing business is expected to remain stable. The recent announcement by the Land Transport Authority that the growth rate for cars and motor cycles will be cut from 0.25% to 0% for the next 3 years from February 2018 has no immediate impact on the vehicle testing business. The non-vehicle testing business is expected to remain weak in tandem with the industries that we serve.

#### 17 DIVIDEND

## (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? No.

#### (b) Corresponding Period of the Immediate Preceding Financial Year

Any dividend declared for the corresponding period of the immediate preceding financial year? No.

#### (c) Date payable

Not applicable.

### (d) Books closure date

Not applicable.

## 18 SEGMENT INFORMATION

Not applicable.

#### 19 BREAKDOWN OF REVENUE

Not applicable.

#### 20 BREAKDOWN OF TOTAL ANNUAL DIVIDEND (IN DOLLAR VALUE)

Not applicable.

#### 21 INTERESTED PERSON TRANSACTIONS

There is no Shareholders' mandate for interested person transactions pursuant to Rule 920 of the Listing Manual.

## 22 CONFIRMATION PURSUANT TO RULE 720(1) OF THE LISTING MANUAL

The Company confirms that it has procured the Undertakings from all its Directors and Executive Officers in the format set out in Appendix 7.7 pursuant to Rule 720(1) of the Listing Manual.

# 23 NEGATIVE ASSURANCE CONFIRMATION ON INTERIM FINANCIAL RESULTS UNDER SGX LISTING RULE 705(5) OF THE LISTING MANUAL

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the third quarter 2017 financial results to be false or misleading in any material aspects.

ON BEHALF OF THE DIRECTORS

Lim Jit Poh Chairman Sim Wing Yew Chief Executive Officer

#### BY ORDER OF THE BOARD

Chan Wan Tak, Wendy / Yeo Tee Yeok, Edwin Joint Company Secretaries

8 November 2017